



Waiver of Premium rider

Protecting your family in case you're unable to work

Whole life insurance can be a valuable financial asset and is designed to help protect you, your family and your business from unforeseen events. But, what would happen to your coverage if you became injured or too sick to continue paying your policy's premiums?

Waiver of Premium locks in protection

When you buy life insurance, consider including the Waiver of Premium rider.¹ When elected, this rider keeps your protection in place by waiving premiums if you, the insured, are considered totally disabled — meaning you're unable to work due to injury or illness.

Additionally, if you own disability income insurance and should become disabled, the benefits obtained from a whole life policy with the Waiver of Premium rider can provide supplemental income² even after the disability policy benefits end.

If total disability begins before age 60 and continues for at least six months:

- Guardian will waive premiums due for as long as you remain disabled.

If total disability begins before age 60 and continues through age 65:

- You'll be considered disabled for life and any remaining premiums due will be waived.

If total disability begins on or after age 60, and before age 65:

- Premiums will be waived until age 65, or for two years (whichever is longer).

What does it cost?

Waiver of Premium rider costs can vary — as costs are based on your age at policy issuance and your underwriting class. However, the Waiver of Premium rider strengthens your coverage and can prove invaluable if you ask yourself, "How much more could it cost me — and my family — if I don't have this protection?" Additionally, this rider covers all riders except Paid-up Additions. For an additional premium, however, that rider may be covered as well.



Definition of total disability

During the first full seven years³ from the date of disability, "total disability" means the insured isn't able to perform all of the duties of his or her regular occupation.

After the first full seven years³ from the date of disability, "total disability" means the insured isn't able to perform all of the duties of his or her occupation, or any other occupation for which he or she is suitable by either education or training.

Until the insured's 25th birthday, "occupation" includes attending school outside of the home, full-time.

The insured is automatically considered totally disabled upon the entire and irrevocable loss of sight in both eyes, or total and permanent loss of use of both hands or feet or of one hand and one foot.

Living with a disability is more common than you think

In general, people are living longer and many live with chronic or terminal illnesses for longer periods of time. Having life insurance helps protect your financial future and that of your heirs, and Waiver of Premium can help provide additional protection if you're unable to make premium payments due to illness or injury.

Why Waiver of Premium from Guardian?

- 1 Flexibility of design:** A Guardian policy with Waiver of Premium, uses an "own occupation" definition of disability — meaning you, the insured, is considered not to be able to perform all the duties of your regular occupation during the first full seven years³ of your disability. With many other companies, this timeframe is just two years.
- 2 Your policy, and beyond:** Guardian's Waiver of Premium rider also applies when exercising a Guaranteed Insurability Option (GIO).⁴ If you are disabled when you exercise the GIO, and premiums are being waived on the original policy, premiums on the new policy are waived as well.
- 3 It's for the young, too!** Guardian offers an additional variation of the Waiver of Premium for juvenile policies. Guardian's Applicant's Waiver of Premium (AWP) rider, when elected, will waive premiums if the applicant passes away or becomes fully disabled. AWP is available on juvenile policies, and may be elected with or without the Waiver of Premium rider.

Discuss the benefits of including the Waiver of Premium rider when you purchase life insurance with your trusted Guardian financial professional, today.

The average long-term disability absence lasts 2.9 years.⁵

- One in four workers will become disabled during their working years.⁶
- Only 40 percent of American adults indicate they have enough savings to cover three months of living expenses in the event they're not earning any income.⁷
- Most SSDI applicants are actually rejected⁸ — and if they receive Social Security disability benefits, the amount received may not be much higher than the Federal poverty level.
- Almost 90% of long-term disabilities are caused by illnesses, not injury — meaning Workers' Compensation doesn't cover them.⁹

**The Guardian Life Insurance
Company of America**
guardianlife.com

New York, NY

¹ Waiver of Premium, Guaranteed Insurability and Applicant's Waiver of Premium riders incur an additional premium. Premiums for the Waiver of Premium rider are payable until the insured's age 65. A Waiver of Premium rider waives the obligation for the policyholder to pay further premiums should he or she become totally disabled continuously for at least six months. This rider will incur an additional cost. See policy contract for additional details and requirements.

² Policy benefits are reduced by any outstanding loan or loan interest and/or withdrawals. Dividends, if any, are affected by policy loans and loan interest. Withdrawals above the cost basis may result in taxable ordinary income. If the policy lapses, or is surrendered, any outstanding loans considered gain in the policy may be subject to ordinary income taxes. If the policy is a Modified Endowment Contract (MEC), loans are treated like withdrawals, but as gain first, subject to ordinary income taxes. If the policy owner is under age 59½, any taxable withdrawal may also be subject to a 10% federal tax penalty.

³ Claims beginning at ages 58 and 59 have a 6- and 5-year occupation period, respectively.

⁴ The Guaranteed Insurability Option (GIO) is an optional policy rider available for an additional cost.

⁵ Council for Disability Awareness: Average long-term length of a disability claim is 34.6 months <https://disabilitycanhappen.org/overview/> © 2023 The Council for Disability Awareness. All Rights Reserved

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⁷ Source: Council for Disability Awareness <https://disabilitycanhappen.org/disability-statistic/> (accessed August 2023)

⁸ Social Security Administration, Monthly Statistical Snapshot August 2021 https://www.ssa.gov/policy/docs/quickfacts/stat_snapshot/ Table 2 HHS Poverty Guidelines 2021, <https://aspe.hhs.gov/poverty-guidelines>

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Rider Form Numbers: 01-R17, 18-WP WL, 18-AWP and 18-GIO.

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